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Dear Montgomery County Condo Owner:

I have handled thousands of tax assessment appeals over the last 30 years. I have analyzed the tax assessment on recently sold units in your development and have concluded they are over paying their taxes by \$400 to \$2,200 per year. That is for all three real estate tax bills (county, township, and school). In the last several years, I have handled over 200 condos in your area and saved them all hundreds, and some thousands, of dollars in taxes. Your assessment should be 40% of your property value.

I am interested in representing your development in appealing their tax assessments. Most clients prefer a contingency fee. I have come up with a declining contingency fee as follows:

If I represent:	1 - 10 units in your complex	90% of the first year's savings
If I represent:	11 units or more in your complex	80% of the first year's savings

My fee would include filing the appeal forms, paying the appeal fee to the Board of Assessment, orchestrating and paying for the appraisal, attending the Board hearing, and analyzing the appeal results. If I am successful, you would reimburse me the filing fee of \$50.

If we are not 100% successful before the Board and I advise you to go to Court (which is very unlikely), with your permission, I would file to Court and you would pay the County filing fee of \$312.00. This is rare and unlikely.

If you want me to represent you, all you need to do is complete the form below and sign and return it to us by July 15, 2021. We will take care of it from there. If I decide a class action applies, you agree to be included in the class. If you do not pay the bill, you agree to pay attorney collection costs.

If you have any questions, please feel free to call me.

If I have to sue you to collect my fee and only I win, you would pay my collection costs and attorney fees.

Respectfully,
Donald J. Weiss

I, owner of Unit _____ in _____ complex, agree to the above terms.

Address of Unit to be Appealed

City

Mailing Address, if different

City

Phone

Email

Name, Printed

Name, Signed